ALL RENT

SMART, AGILE, SOLID

All Rent Solution Framework

STRATEGIC GUIDE FOR DYNAMICS 365 ALL RENT

Contents

All Rent Introduction:

Your Comprehensive D365 Solution for Rent Management:

We are excited to present All Rent, an official Microsoft ISV (Independent Software Vendor) add-on that is built directly into Dynamics 365, not a third-party integration. This means All Rent seamlessly integrates with your existing D365 environment, providing a unified and consistent experience for managing rental operations across various industries. Designed to handle every aspect of rent management, All Rent offers a versatile and efficient solution that adapts to the specific needs of your business.

Smart. Agile. Solid. These three words encapsulate the core strengths of All Rent, reflecting the intelligent, adaptable, and dependable nature of the add-on.

Smart: All Rent is built with intelligence at its core. It leverages the powerful capabilities of Dynamics 365 to provide a solution that is not only feature-rich but also intuitive and easy to use. With built-in real-time analytics powered by Power BI, All Rent offers deep insights into your rental operations, allowing you to make informed decisions quickly. Whether you're managing complex rental agreements or handling large portfolios, All Rent's smart features ensure that you always have the data you need at your fingertips, enabling you to optimize performance and maximize returns

Agile: In today's fast-paced business environment, agility is key. All Rent is designed to be incredibly flexible, allowing it to adapt to the unique needs of any rental operation, no matter how complex. Whether you're dealing with short-term vehicle rentals, long-term property leases, or anything in between, All Rent can be customized to suit your specific requirements. The platform's agile nature ensures that it can grow with your business, easily scaling up as your operations expand. With automated workflows and customizable billing options, All Rent helps you respond swiftly to changes in the market, client demands, or internal processes, keeping you ahead of the competition.

Solid: Solid performance is a cornerstone of the All Rent solution. Built on the robust Dynamics 365 platform, All Rent is engineered to deliver consistent and dependable service, day in and day out. You can trust All Rent to handle the complexities of rental management with precision, ensuring that your operations run smoothly and without interruption. The add-on's solid features include comprehensive tenant and lease management, secure document handling, and accurate invoicing—all designed to reduce errors, improve compliance, and enhance customer satisfaction. When you choose All Rent, you're choosing a solution that you can count on to support your business now and in the future.
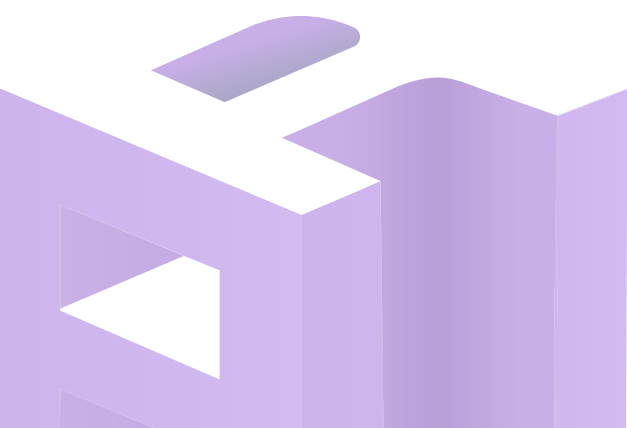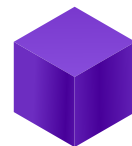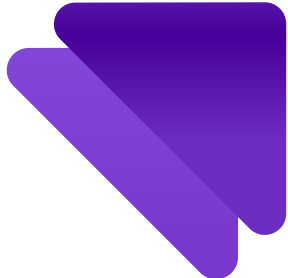
What is All Rent?

All Rent is a robust add-on for Dynamics 365 that centralizes and streamlines the management of rental operations. Whether you are renting out properties, vehicles, equipment, or even office spaces, All Rent provides a unified platform to manage all types of rentals, ensuring consistency, accuracy, and efficiency in your operations.

What Types of Rentals Can All Rent Handle?

All Rent is not limited to a single type of rental. Its versatility makes it suitable for managing a wide array of rental agreements across different industries. Here are some examples of what All Rent can manage:

Real Estate:

Manage residential properties, commercial spaces, or vacation rentals. Streamline check-in, check-out.

Handle leases, payments, renewals, and tenant communications all in one place.

Equipment:

Perfect for construction, event planning, or businesses that rent out machinery and tools.

Track equipment usage, schedule maintenance, and manage contracts with ease.

Yachts:

Ideal for companies renting out boats, yachts, or marine equipment.

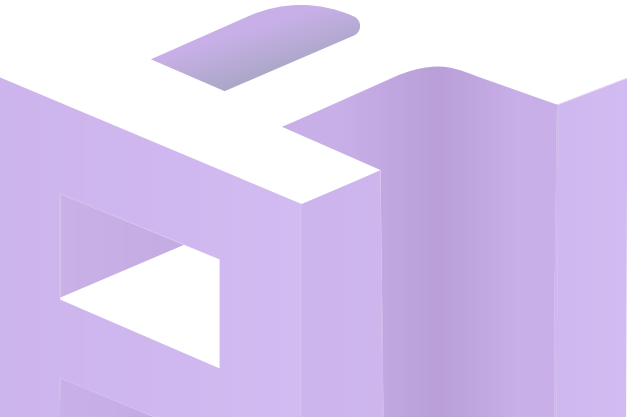Manage leases, track usage, and ensure timely maintenance

Automotive:

Ideal for car rental agencies and vehicle leasing companies.

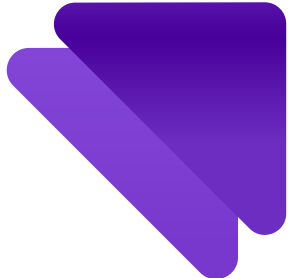Manage fleet operations, short-term rentals, and customized billing options effortlessly.
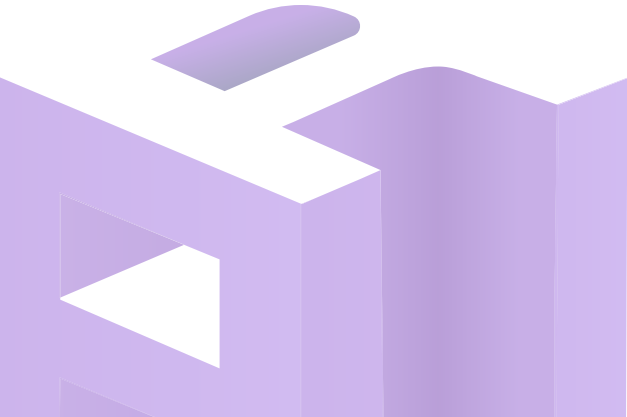
Office Spaces:

Streamline the management of coworking spaces, shared offices, or traditional office rentals.

Facilitate contract management, tenant services, and facility bookings.

Key Features of All Rent:

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1 Contracting
2 Invoicing
3 Workflow Approvals
4 Dashboards
5 Maintenance
6 Assets

Unified Rental Management Contracting:

With the **All Rent solution** on Dynamics 365, you can streamline the entire rental contract lifecycle—from the initial agreement to payment processing, renewals, and even terminations—all within a single, integrated platform. This means no more juggling between systems or tracking down scattered information.

Everything is handled in one place, ensuring that contracts are created consistently, payments are processed accurately, and renewals or terminations are managed smoothly and on time. By keeping everything centralized, you reduce the risk of errors, improve compliance, and enhance operational efficiency, giving you full control and visibility over your rental processes.

It's not just about managing contracts—it's about creating a seamless experience for both your team and your customers.

Workflows:

With **All Rent's** automated workflows, you can significantly reduce the time and effort spent on repetitive tasks like invoicing, sending payment reminders, and generating reports. Instead of manually handling these processes, the system takes care of them for you, ensuring they're done consistently and on time. For instance, invoices can be automatically generated based on your rental agreements, reminders can be sent to tenants when payments are due, and reports on your rental performance can be pulled with just a click.

This automation minimizes the chance of human error—whether it's a miscalculated invoice or a forgotten payment reminder—helping you maintain accuracy and professionalism across all your operations. Plus, it frees up your team to focus on more important tasks, boosting overall productivity.
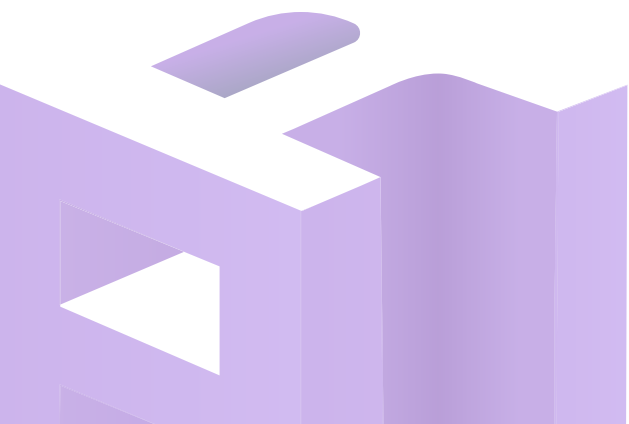
Invoicing:

With **All Rent**, invoicing is more than just a transaction—it's a customizable tool designed to fit the specific needs of your business and your clients. You can easily adjust billing cycles to match the rental terms, whether that's monthly, quarterly, or even custom periods, ensuring that payments align perfectly with your agreements. Need to change rates mid-contract? No problem. The system allows you to update rates or apply changes to existing contracts seamlessly.

Additionally, **All Rent** gives you the flexibility to apply discounts based on loyalty, special promotions, or long-term agreements. Whether you're dealing with short-term equipment rentals or long-term property leases, you can tailor the billing to fit the unique scenarios of each client. This level of customization ensures that your invoicing process is smooth, transparent, and adaptable to various rental situations, ultimately improving client satisfaction and making your operations more efficient.
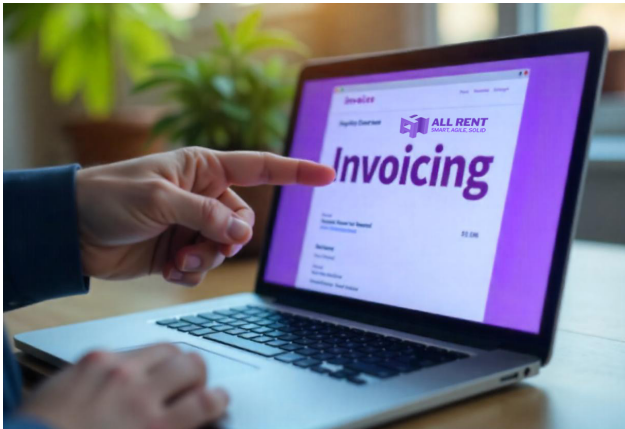

Assets Details Management:

The **All Rent solution** built on Dynamics 365 offers a seamless and comprehensive way to manage both **asset details** and **asset cards,** making rental operations far more efficient and streamlined.

With **Asset Details,** you can dive deep into the specifics of each rental item. This includes vital information such as the asset's specifications, current condition, and usage history, as well as where it's located at any given time. You'll also have access to important metrics, like maintenance schedules and performance data, which help you stay on top of asset management, reduce downtime, and ensure everything is running smoothly.

On the other hand, **Asset Cards** give you a quick, high-level view of each asset. Think of it as a summary that provides key details at a glance—such as whether an asset is currently available for rent, its rental status, and whether any maintenance is due. These cards are especially useful for making fast, informed decisions when managing multiple assets, helping you track availability and optimize utilization without diving into complex data every time.

By offering both in-depth asset details and concise, easy-to-read asset cards, **All Rent** ensures you have all the tools you need to manage your rental assets efficiently—whether you're focused on the big picture or digging into the finer details.
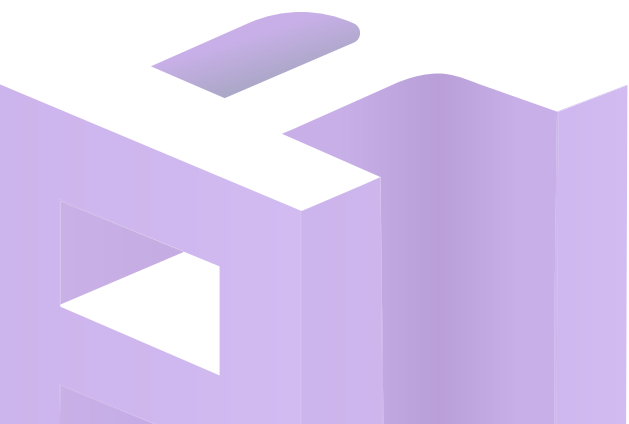
Maintenance Management:

The **All Rent solution** on top of **Dynamics 365** also manages the maintenance process for rental assets. This includes:

Scheduled Maintenance: Set up regular maintenance schedules for assets based on usage or time intervals to prevent breakdowns and extend asset life.

Automated Maintenance Alerts: Trigger alerts when maintenance is due or when an asset requires urgent repairs based on predefined rules.

Work Order Management: Generate and track maintenance work orders directly from the asset card, ensuring timely repairs and service tracking.

Maintenance History: Keep a detailed log of all maintenance performed on each asset, including repairs, inspections, and services, to ensure compliance and optimize future service needs.

Cost Tracking: Record and analyze the costs associated with maintenance and repairs, helping you manage expenses and improve operational efficiency.

Dashboards & Power BI

With the **All Rent solution**, you gain access to powerful, intuitive dashboards powered by **Power BI** integration. These dashboards are designed to give you a real-time view of your rental business, transforming raw data into meaningful insights at your fingertips. Whether you want to track occupancy rates, monitor revenue, or evaluate the performance of specific assets, everything you need is displayed clearly in one place.

The built-in **Power BI** integration allows you to dive deeper into your data. You can explore trends, spot inefficiencies, and identify opportunities for growth. For example, if your occupancy rates are lower than expected, you can quickly analyze which assets are underperforming and adjust your strategy accordingly. Or, if revenue is exceeding forecasts, you can see which factors are driving the success and focus resources on further optimizing those areas.
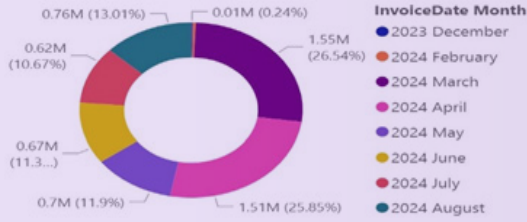
This real-time analytics capability empowers you to make informed, data-driven decisions. Instead of relying on gut instincts or outdated reports, you can rely on up-to-the-minute data to guide your business strategies. The result? Greater efficiency, better financial management, and a clear understanding of what's working—and what's not—in your rental operations.
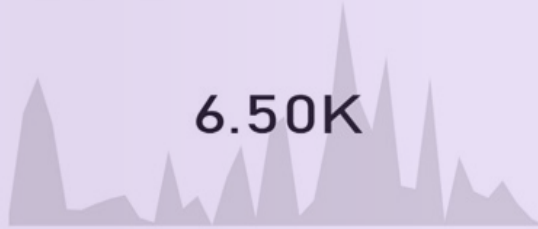
Sample of Dashboards

Total Sales

Amount by Year and Month

0.76M (13.01%)	0.01M (0.24%)	
0.62M (10.67%)	1.55M (26.54%)	
0.67M (11.3...)		
0.7M (11.9%)	1.51M (25.85%)	

InvoiceDate Month
- 2023 December
- 2024 February
- 2024 March
- 2024 April
- 2024 May
- 2024 June
- 2024 July
- 2024 August

Total Sales by Year and Month

Total Sales by ItemNumber

6.50K

Total Sales By Salesman

Saleman Id	Name
0027	Alaa Abu Hardan
1005	Bassam Abdul Razzaq Aljaizairi
1008	Ehab Abdullah Saeed
1012	Bassam Mohammed Daqar
1017	Hassan Fawzi Alberuti
1039	Miqdam Zayed Ali Sahib
1040	Abdul Fattah Elsayed Badawi

Total Sales Year and Month

2024 February	
2024 March	
2024 April	
2024 May	0.70M
2024 June	
2024 July	0.62M
2024 August	
2024 September	

Total Sales Year and Month

295.08K

Year	2024								Total	Total
Name	February	March	April	May	June	July	August	September	Total	Total
	24,827.60	1,434,094.11	1,132,267.37	437,961.51	381,830.73	284,249.98	226,626.89	-1,692.30	3,920,165.89	3,920,165.89
Ahmmad Ali Khasim Kalamban		53,423.00	207,865.36	151,346.09	186,634.59	175,153.81	212,115.36		986,538.21	986,538.21
Alaa Abu Hardan		24,000.00	24,000.00		4,800.00	14,861.52	2,769.22		70,430.74	70,430.74
Mohammad Raed Sadiq Al Mobayed		35,672.97	120,876.90	79,835.89	50,299.99	87,542.30	195,292.30		569,520.35	569,520.35
Mohammad Ramadan Rezk Mohammad		7,442.19	29,184.61	27,884.61	42,796.07	63,123.04	125,092.26	-438.45	295,084.33	295,084.33
Total	24,827.60	1,554,632.27	1,514,194.24	697,028.10	666,361.38	624,930.65	761,896.03	-2,130.75	5,841,739.52	5,841,739.52

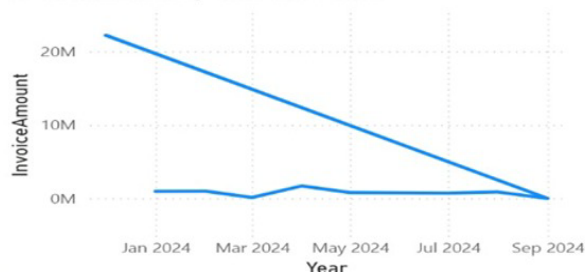### Total Sales Year and Month

Invoices

Count of InvoiceId by Salesman

Salesman
- ● (Blank)
- ● Ahmma...
- ● Moham...
- ● Moham...
- ● Alaa Ab...

94
(14.8...)

112
(17....)

381
(60.28%)
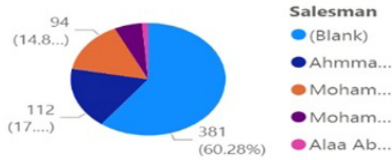
Qty by ItemId

Total Number of Invoices

966 ✓
Goal: (Blank) (+Infinity%)

InvoiceAmount by Year and Month

Why Choose All Rent?

All Rent is more than just a tool—it's a powerful, all-in-one solution designed to tackle the unique complexities of rental management with ease. Whether you're managing properties, vehicles, equipment, or office spaces, **All Rent** has been thoughtfully developed to streamline your operations, so you can focus on what really matters: growing your business.

Because it's built directly into **Dynamics 365**, All Rent seamlessly integrates with your existing system, providing a familiar interface and a robust foundation. You don't need to worry about learning a new platform or navigating clunky, disjointed processes. Everything works smoothly together, ensuring your team can manage rentals, track assets, handle billing, and maintain client relationships—all within a single, unified environment.

What really sets **All Rent** apart is its ability to free your business from the hassle of everyday management tasks. Automated workflows, real-time analytics, and customizable features allow you to handle everything from invoicing to asset maintenance with minimal manual effort. This means fewer headaches, less time spent on administrative work, and more time to focus on strategic growth and client satisfaction.

Ultimately, **All Rent** empowers your business to operate more efficiently, make smarter decisions based on data, and scale operations with confidence, all while maintaining the reliability and strength of Dynamics 365. It's not just about managing rentals—it's about driving your business forward.

Thank You